



Embassy of Ukraine Athens  
The Ambassador

**President of the Central Union  
of Greek Chambers of Commerce and  
of the Athens Chamber of Commerce  
and Industry (ACCI)  
Mr. CONSTANTINOS MICHALOS**

*Athens, June 19<sup>th</sup>, 2015*

*№ 6125/36-212/3-1364*

**Dear Mr. Michalos!**

I would like to express my satisfaction with the fact that Economic cooperation between Ukraine and Greece has been developing dynamically in recent years, despite all crucial challenges for both countries. To my mind, however, apparently still our trade and economic cooperation does not meet the existing potential of our states. Ukraine and Greece should do their best to enhance their bilateral trade balance and increase the share of value added and high technology products within its structure.

Ukrainian enterprises show they interest in accelerating export activities and building mutually beneficial economic partnership with Greek companies. Therefore, in order to intensify bilateral trade and enhance deeper partnership with Greece, Ukrainian companies focuses on establishing close cooperation at the level of industrialists and entrepreneurs introducing progressive forms of international economic cooperation.

Please find herewith commercial requests of Ukrainian companies on establishing close cooperation with the Greek firms.

*Grocery sector:*

1. **JSC "Chumak"** (food production, including ketchup, sunflower oil and canned fruits and vegetables) interested in supplying its products to wholesale or retail traders;
2. **Veres group** (production of homemade-like preserved foods) - interested in supplying its products to wholesale or retail traders;
3. **Nezhin company** (canned horticultural produce) - interested in supplying its products to wholesale or retail traders;
4. **TERRA Food Company** (dairy produce – spread, blended butter, yogurt) - interested in supplying its products to wholesale or retail traders;
5. **JSC "TERRA"** (production of cereals and instant cereals) interested in supplying products to wholesale customers or large distributors;
6. **PJSC "Obolon"** (production of beer, soft drinks, mineral water, soft drinks and kvass production of snacks, agricultural production, cultivation,



harvesting and storage of barley, malt and beer pellet, production of glass and PET preforms, PET bottles recycling, production banding) interest in exporting their products to wholesale or retail traders;

7. **Confectionery company "AVK"** interested in creating a joint venture, supplying products to wholesale or retail traders.

Agricultural sector:

1. **Industrial Group "Creative"** (production of sunflower oil and meal, fats and margarines, soybean oil and meal, bio fuel pellets) interested in supplying their products to wholesale or retail traders;

2. **Kernel Group** (the largest supplier of sunflower oil and meal in the international market) - interested in supplying their products to wholesale or retail traders;

3. **LLC «Invest Trade Service Ltd.»** (trading of oil and cereal crops) interested in supplying their products to wholesale or retail traders. Also interested in buying high-protein fish meal.

Construction sector:

1. **The company AVT** (design and installation work on light and sound) interested in the creation of exclusive representative office, opening of the joint venture;

2. The **construction company "Granit"** (full cycle services for industrial and civil construction, manufacturing of windows, door and facade structures, insulated glazing etc.) interested in supplying their products to wholesale or retail traders;

3. **JSC "Enran"** (production of furniture) interested in supplying their products to wholesale or retail traders, representative offices are possible;

4. **JSC "Facade-Granit"** (fabrication and installation of wooden and aluminum windows, doors, windows and facade systems of high-end) interested in supplying their products to wholesale or retail traders, as well as directly to consumers.

5. **"Papa Carlo" factory** (production of interior doors and various elements of the interior) interested in supplying their products to wholesale or retail traders, as well as directly to consumers.

Industrial sector:

1. **LLC "Olevsky Porcelain Factory"** (production of insulators of technical ceramics) interested in creating a joint venture, supplying products to wholesale or retail traders;

2. **JSC "Concern Electron"** (production of trams, trolley buses, electric buses, utility vehicles, plastic products, electric motors, mono-crystals for semiconductor products) interested in supplying its products to communal transport companies at the level of the state or cities. Possible participation in tenders, establishing representative offices.

3. **JSC "Malinowskiy Glassworks"** (production of glass bottles and jars of various capacities) interested in supplying its products to wholesale or retail traders, directly to consumers.

4. **PJSC "Poltava Machine Building Plant"** (production of equipment for the processing of poultry and meat, spare parts for steam turbines) interested in supplying its products to wholesale or retail traders, directly to consumers.

5. **JSC "Turbogaz"** (production of turbo-expander units for gas processing units, utilizing energy expansion turbines) interested in participating

in subcontracting in the implementation of projects related to processing and transportation of gas. Possible participation in tenders, establishing representative offices.

6. **JSC "Kharkov Tractor Plant"** (Production of wheel and crawler tractors) interest in exporting their products directly to consumers, traders. Possible establishment of representative offices.

7. **JSC "Kryukovsky Railway Car Building Works"** (production of freight and passenger cars, subway cars, electric and diesel trains, escalators, parts, containers) interested in supplying its products to communal authorities at the state or cities level. Possible participation in tenders, establishing representative offices.

Detailed presentations of the above companies and their commercial proposals can be downloaded via link <http://www.ex.ua/916089337837>.

Concerning the food manufacturing and construction industry we understand that the most effective way of export developing to the Greek market is contact establishing of Ukrainian manufacturers with the leading Greek companies, which control the retail trade networks. It would be perfect to receive from you the contact database of the representatives or executive managers of the food-manufacturing and construction retail networks.

Please send contacts of the potential partners and information on the next steps required to cooperate with them to the Embassy of Ukraine ([emb\\_gr@mfa.gov.ua](mailto:emb_gr@mfa.gov.ua)).

Availing myself of this opportunity I would like to assure you, Mr. Michalos, of my highest consideration and esteem.

**Sincerely yours,**



**Volodymyr Shkurov**  
**Ambassador**